

MARKET Snapshot

Clark·Reliance

NEWS and TRENDS for the POWER GENERATION and PROCESSING INDUSTRIES

January 2010

SureStartsm

Our Expert ... Your Plant ... All Day ... It's Free

Our Products

JERGUSON[®]

Clark·Reliance[®]
Boiler Trim / Instrumentation

JACOBY-TARBOX[®]

Magne-Sonics[®]

ANDERSON
Separator

NFS National
Filtration
Systems[®]

HYCOA

Clark·Reliance[®]
Aftermarket Elements

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The inside of an industrial or power boiler is one of the harshest environments on earth, demanding robust and dependable instrumentation equipment. The Clark-Reliance SureStartsm Program assures proper knowledge and use of the equipment, and a safe work environment for employees. The extreme pressures and temperatures in these boilers make it imperative that the installation be done right – and the instrumentation principles of operation and maintenance must be carefully understood and implemented.

Start right with Clark-Reliance's new operator's assurance program focusing on installation, operation and maintenance for industrial and power boilers – Sure Startsm. Sure Startsm is the first program of its kind in the industry, and will result in longer service life, safety and reliability. The SureStartsm program is free with the purchase of a complete boiler instrumentation package. SureStartsm was developed to make certain that your boiler level indication and control instrumentation will provide years of safe and reliable service, in compliance with Section 1 of the ASME Code.

"For us, the importance of on-site training and education is second only to our product quality," said Rick Solon, President and CEO. "We're very proud to say that the SureStartsm program is run by the same Clark-Reliance employees that train state boiler inspectors." The three main components of the program are;

Installation Verification

A Clark-Reliance employee will check and verify that all Clark-Reliance and supporting equipment has been properly installed and is ASME Code Section 1 Compliant.

Operation and Maintenance Overview

SureStartsm training session focuses on the operation, use and maintenance of boiler instrumentation – PG-60 of Section 1 of the ASME Code. Product demonstrations are used to

Skandie and Weege's
something to chew on...



**No matter what people
tell you, words and
ideas can change the
world.**
- Robin Williams

The Top Ten Remote Locations on Earth:

10. Easter Island

9. La Rinconada,
Peru

8. McMurdo Station,
Antarctica

7. Cape York
Peninsula, Australia

6. Ittoqqortoormiit,
Greenland

5. Kerguelen Islands

4. Pitcairn Island

3. Alert, Nunavut,
Canada

2. Motuo County,
China

1. Tristan da Cunha

explain and illustrate the correct operation of each product, the proper maintenance procedures, and suggested intervals. These sessions provide your operators with the education and training necessary for safe and reliable level indication and control – the how's, why's and preventative practices.

Training Sessions

This hands-on session, utilizing real product demos, results in very well trained operators. Operation and maintenance manuals are also distributed during the final Q and A segment.



After SureStartSM training, your operators will know and understand the code and the proper use and care of the instrumentation equipment will be a part of their standard practice. Clark-Reliance has manufactured boiler level controls for over 125 years. Let Clark-Reliance and the SureStartSM program protect your investment by providing your operators with

complete understanding and knowledge of your boiler level control system, resulting in economic stability for your plant as maintenance becomes planned, predictable and less frequent.

For more information on the SureStartSM Program

*Portraits:
It's about the people*

Clark-Reliance Rolls Ahead At Freeway Lanes



On Friday evenings, blue and black shirts are a blur at Freeway Lanes on Brookpark Road. The Clark-Reliance bowling team is fastidiously formulating strategies to maintain their current position as the 2nd place team in their division.

Clad in matching uniforms, with new matching Clark-Reliance "blue flame" bowling balls and bags, the team, consisting of David McKee (the captain), Jeff Barley, Josh Daniels, Dave Merrill and Dave Wurm Jr. meet to bowl in the Friday night early league. Team substitutes are Doug Barley, John Forgus, Karen Round and Andy Rossi.

This is the second year for the team in a competitive league.

Cheered on by spouses and co-workers, this team has achieved a great deal. They have a team average of 1,002 . Dave Wurm Jr. currently has the highest average at 218. The dominating Daves – David McKee, Dave Wurm Jr. and Dave Merrill – have all posted games with 11 strikes out of a possible 12. Dave Merrill has been bowling the longest. He boasts a 206 average and has achieved 16 strikes in a row!

"We have so much fun," said David McKee, team captain and assembly supervisor at Clark-Reliance. "We really have formed a friendship and look forward to our Friday evenings. It truly is an event for all of us." On one December night, David McKee was unable to play, so the team



dedicated the night to him and posted a 23-2 record. They all decided that they would “win one for the Gipper.” Scores are posted weekly on the company’s electronic bulletin board.

Look for updates on the team standing as they conclude the season in April.

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